



Ed LaGrassa

Advisor

Education

The City College of New York—
Bachelor of Science and
Bachelor of Architecture

Advanced Certificate in Real
Estate from New York University

PROFILE

Mr. LaGrassa is currently president of Chilton Realty Inc., a real estate investment, advisory and brokerage company that raises equity and provides a broad range of commercial services to investors and developers. Chilton acts as a principal in real estate development and transactions. He also advises and represents Asian clients for a Hong-Kong based private equity firm overseeing their New York City residential portfolio.

PROJECT EXPERIENCE

While at Rose Associates, he headed their business development function. At Arrow Electronics he headed their entire real estate organization directing strategy and transactions for their 300 global locations.

At the real estate investment firm of Emmes he headed Asset Management, where he oversaw an extensive portfolio of office buildings, shopping centers, industrial properties and raw land. Emmes specialized in repositioning undervalued assets.

At Citigroup he joined their Asset Management workout group at its embryonic stage and was responsible for developing the department as well as managing and “working out” a varied portfolio of 80 large troubled properties located throughout the US. He was later the Director of Global Real Estate and was involved in the strategic overview of the bank’s largest assets. He also supervised Citicorp’s internal real estate consulting business that provided services in financial analysis, transactions, architecture, construction and engineering.

Prior to Citicorp, Ed ran a large diversified portfolio of investment-grade properties at Merrill Lynch Hubbard. He began his real estate career at Allied Stores (now Macys) and during his tenor there he acted as a developer, tenant and landlord for their retail properties and shopping centers.

Mr. LaGrassa is a licensed real estate broker and architect. He is an active member of The Urban Land Institute (ULI) and The Real Estate Board of New York (REBNY). Ed also chairs two industry organizations; the Asset Management Roundtable and the International Real Estate Group. Ed is an adjunct Professor at New York University’s graduate degree program and teaches the capstone course in real estate Asset Management.

Mr. LaGrassa is a director on several boards and has a keen interest in good governance. He is also a frequent speaker at industry events.

